



# ALD switch

part of ALD newmobility  
the solution that combines flexibility and durability

**As a company manager**, would you like to reduce your operational costs while increasing your visibility on the employment market and building employee loyalty?

**As a Fleet Manager**, would you like to limit the financial impact of your fleet while making your drivers happier with an attractive transport budget?

**As a driver**, would you like to enjoy a wider range of benefits under the same budget and have the option to change your vehicle during the term of your agreement?

**ALD Automotive has the solution you've been looking for!**

**With ALD switch, enjoy a flexible transport solution you won't be able to live without!**

## The concept

Instead of choosing a traditional operational leasing package (using the same vehicle 365 days /365), opt for our ALD switch product and combine the use of a main vehicle with access to other vehicles depending on your specific requirements at any given time. The concept is simple: use a single transport budget to pay for a leased vehicle meeting your day-to-day needs while including an allocation allowing you to use a wide range of vehicles of any kind for your more specific requirements. This could be an MPV or SUV for a family holiday, a coupé or convertible for leisure time, a comfortable car for business trips abroad, a van for moving house, etc. The switch allocation will be integrated into your leasing agreement as an option under a single leasing fee.

## There are many advantages to this option

### Cost control

Choosing a smaller and less powerful main vehicle with fewer options allows both employers and employees to reduce their costs (maintenance, tyres, insurance, fuel, taxes, mileage costs, etc.), resulting in an optimised transport budget. The savings made on the main vehicle can then be offset against the use of vehicles that would be more useful in a given situation.

LET'S DRIVE TOGETHER



ALD SWITCH

THE RIGHT CAR, AT THE RIGHT TIME

### Fully transparent package

- You can use your switch vehicle from the first month of your agreement (you will be given an 18-month allocation when you sign the switch agreement)
- You will receive a breakdown stating the remaining allocation after each use
- To avoid double taxation, your main vehicle must be taken off the road while you are using your switch vehicle

### A flexible service to ensure employee satisfaction

Users are not restricted to a single model. They can choose a more functional vehicle (a van or minibus), a family vehicle (MPV or estate) or a luxury model. As the switch concept is centred on the principle of choosing the best vehicle for your requirements at any given time, you can combine the benefits of several different types of car.

### Management is completely free

ALD Automotive will handle all administrative tasks related to ALD switch agreements, including request processing, vehicle checking and reservation, reports, etc.

### Care for the environment by limiting your CO<sub>2</sub> emissions

Choosing a smaller, less powerful model with fewer options and lower energy consumption as a main vehicle will reduce resulting CO<sub>2</sub> emissions and fuel costs.

A fleet may see a considerable reduction in its overall CO<sub>2</sub> emissions once a certain ALD switch subscription threshold is reached.

### A wide range of ALD switch vehicles

ALD Automotive offers a wide range of switch vehicles via its ALD Rent operation, with a short-term fleet of more than 300 vehicles of various makes and categories.

The range of vehicles available under your switch allocation is outlined below:

Category	Segment	Example vehicles*
Comfort	Classic	BMW 1, Mini
	SUV	Nissan Quashqai, Toyota Rav4
	MPV	Opel Zafira, Peugeot 5008, Ford S-Max
Executive	Classic	BMW 3
	Convertible	Audi A5 CAB
	SUV	BMW X3, Audi Q5
	MPV	Ford Galaxy, Renault Espace
Luxury	Classic	BMW 5, Mercedes E, Audi A5
	Convertible	MB E CAB
	SUV	Audi Q7, MB ML, BMW X5
People	Minibus	Opel Vivaro Tour, VW Multivan
Functional	Van 3 m <sup>3</sup>	Renault Kangoo Express
	Van 7 m <sup>3</sup>	Renault Trafic
	Van 12 m <sup>3</sup>	Renault Master

\* Only the category of the vehicle is guaranteed when booking the switch vehicle. Makes and models presented are to be considered only for information.

### How does it work?

Are you interested in choosing this option for your next leasing agreement? Your lease consultant will help you to put together a package including the main vehicle most suited to your day-to-day requirements (engine, options, mileage, etc.), while a reserve for an amount of your choice will be available for your switch allocation throughout the term of your leasing agreement.

You can use your temporary vehicle from the very beginning of your switch agreement. In practice, you simply need to make your reservation request with your easyDriving contact or Lease Consultant as soon as your requirements are known.

Although the make and model cannot be guaranteed, you will always receive the category of vehicle requested to ensure your transport needs are met and your precise requirements are satisfied.

### Interested?

Please do not hesitate to contact your Lease Consultant for more information or to put together your switch package.

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